



# HAMILTON ROBINSON CAPITAL PARTNERS

## Realizing the Promise in Small Companies for Decades

Since 1984 we have realized the promise and potential of modern industrial and business services companies. We form partnerships with management teams and are not day-to-day operators. We create a culture of collaboration and broaden equity participation. Our approach is growth-oriented, straightforward and even-keeled. We believe in **perseverance, ingenuity, transparency and results.**

### Partners in “Modern Industrial” and B2B Services



#### Technical B2B Services

- ◆ Automation Solutions and Services
- ◆ Regulatory and Compliance Driven Solutions
- ◆ Technical, Testing and Measurement Equipment
- ◆ Engineered Components and Instrumentation
- ◆ Aftermarket Parts and Services
- ◆ Process Equipment and Engineered Systems
- ◆ Environmental and Infrastructure Services
- ◆ Control Systems Integration
- ◆ Tech-Enabled Services



#### Industrial Technology & IIOT Solutions



#### Value-Added Distribution



#### Specialty Niche Manufacturing

### Investment Criteria

- ◆ Revenue: \$15 - \$200 million
- ◆ EBITDA: \$3 - \$20 million
- ◆ Equity Checks: \$10 - \$60 million
- ◆ Headquartered in U.S. or Canada

### Transaction Types

*(Control Only)*

- ◆ Ownership Transition of Family Business
- ◆ Management Buyout / Majority Recap
- ◆ Corporate Divestiture
- ◆ ESOP Replacement

**Business  
Development  
Contacts**

**Stephen Connor**  
sbc@hrco.com  
203-602-3309

**Stuart Oakford**  
svo@hrco.com  
203-658-8264

**Carrie DiLauro**  
cld@hrco.com  
203-658-8252



## Active Portfolio

No minimum size for add-ons

## Select Prior Investments



**SANI+MATIC**

### Sani-Matic | Sun Prairie, WI

Provider of automated process sanitization equipment, components and support services for the food, beverage and biopharmaceutical industries



### WorkforceQA | Salt Lake City, UT

Tech-enabled Third-Party Administrator of employee compliance solutions focused on regulated and safety-sensitive industries



### Signal Control Products | Branchburg, NJ

Value-added distributor and solutions provider of traffic control equipment



### Zone 4 | Orange, CA

Installation of automated storage, retrieval and advanced material handling systems servicing the retail, e-commerce, logistics and grocery sectors



American Roller Company

### American Roller Company | Union Grove, WI

Engineered services and industrial rollers for web processing systems



### Custom Engineered Wheels | Baldwyn, MS

North America's largest manufacturer of wheels and plastic components for lawn and garden products and wheelchairs

### AGCO Corporation | GA

Agricultural equipment

### Black Clawson | NY

Plastic extrusion and converting systems

### Davis-Standard | CT

Plastic extrusion and flexible packaging systems

### Dexter Magnetic Technologies | IL

Magnet assemblies for aerospace, medical and industrial applications

### The Fitzpatrick Company | IL

Particle processing equipment for pharmaceutical applications

### GranQuartz | GA

Distributor of stone cutting and grinding equipment

### GrayMatter | PA

Operational and industrial technology

### Horizon Bradco | NY

Service provider and distributor of food processing equipment

### Magnatech International | PA

Braiding and winding systems for high pressure hoses

### MEGTEC Systems | WI

Industrial and environmental air pollution control systems

### Petresco International | TX

Upstream energy equipment

### PNE | WA

Diversified industrial services

### Sound Seal | MA

Acoustical and noise control solutions

### Tanknology | TX

Environmental compliance testing

### Unifiller | Canada

Food production equipment

### W-Technology | TX

Specialty connectors and cabling assemblies

## Who We Are



### Experienced Investors

40 years of history with 80+ investments and \$1.8bn in transaction value



### Senior-Level Attention

Four partners with decades of diverse experiences



### Capital Access

Committed capital from Fund V plus co-investment



### Partnership Approach

Create partnerships with management teams to drive value creation

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