



# HAMILTON ROBINSON CAPITAL PARTNERS

**Hamilton Robinson Capital Partners** founded in 1984, is a lower-middle market private equity firm with decades of hands-on experience making control investments in US-based commercial service, distribution and specialty industrial manufacturing businesses. The Stamford, CT firm has completed over \$1.8 billion in transactions supporting over 75 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices and individuals in the U.S. and Europe.

## COMPANY SIZE

- Revenues of \$15 - \$200 million
- EBITDA \$3 - \$15 million
- Add-Ons - Any size

## INVESTMENT SIZE

- \$5 - \$50 million of equity

## GEOGRAPHY

- Headquartered in US or Canada

## FOCUS AREAS

- B2B Commercial Services
- Specialty Niche Manufacturing
- Industrial Technology/IIOT
- Process Equipment and Engineered Systems
- Specialty Chemicals and Materials
- Robotics, Material Handling and Factory Automation
- Value Added Industrial Distribution
- Technical, Testing and Measurement Equipment
- Environmental and Infrastructure Services
- Engineered Components and Instrumentation

## TRANSACTION TYPES

- Ownership Transition of Family Businesses
- Management Buyouts
- Majority Recapitalization or Full Sale
- Corporate Divestiture
- ESOP Replacement
- Growth Capital
- Joint-Ventures

## SOLUTIONS PROVIDED

- Liquidity for Estate Planning with Optional Re-investment
- Management Succession and Transition
- Development of Business Culture
- Lean Programs for Continuous Improvement & Waste Reduction
- Strategic Sourcing and Capital for Add-on Acquisitions
- Management Equity Incentive Programs

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## CURRENT INVESTMENTS SEEKING ADD-ONS OF ANY SIZE



### **Sani-Matic | Sun Prairie, WI**

A leading provider of automated process sanitization equipment, components and support services for the food, beverage and biopharmaceutical industries



### **WorkforceQA | Salt Lake City, UT**

A leading tech-enabled employee compliance solutions provider including drug and alcohol testing, physical exams, background checks, training and compliance



### **Signal Control Products | Branchburg, NJ**

A leading value-added distributor and solutions provider of traffic control equipment



### **Zone 4 | Orange, CA**

A leader in the installation of automated storage, retrieval and advanced material handling systems servicing the retail, e-commerce and grocery sectors



### **American Roller Company | Union Grove, WI**

A leading provider of engineered services and industrial rollers for web processing systems



### **Custom Engineered Wheels, Inc. | Baldwin, MS**

North America's largest manufacturer of wheels for lawn and garden products and wheelchairs



### **Inspire Automation | Indianapolis, IN**

Designs and manufactures conveying and robotic material handling equipment for the corrugated industry

## REPRESENTATIVE PAST INVESTMENTS

### **AGCO Corporation | GA**

Agricultural equipment

### **Davis-Standard, LLC | CT**

Plastic extrusion and flexible packaging systems

### **Dexter Magnetic Technologies | IL**

Magnet assemblies for aerospace, medical and industrial applications

### **The Fitzpatrick Company | IL**

Particle processing equipment for pharmaceutical applications

### **GranQuartz | GA**

Distributor of stone cutting and grinding equipment

### **GrayMater LLC | PA**

Operational and industrial technology

### **Horizon Bradco | NY**

Service provider and distributor of commercial and industrial food processing equipment

### **Magnatech International, Inc. | PA**

Braiding and winding systems for high pressure hoses

### **MEGTEC Systems, Inc. | WI**

Industrial and environmental air pollution control systems

### **PNE LLC | WA**

Industrial cleaning, electrical maintenance and environmental remediation services

### **Sound Seal, Inc. | MA**

Acoustical and noise control solutions

### **Tanknology | TX**

Environmental compliance testing

### **Unifiller Systems | Canada**

Food production equipment

### **W-Technology Inc. | TX**

Specialty connectors and cabling assemblies

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