

40th Anniversary Spotlight:
PERSEVERANCE

How did your bracket hold up?
Did you know a #1 seed wins the NCAA Tournament 63.2% of the time?
 Let's go UCONN!

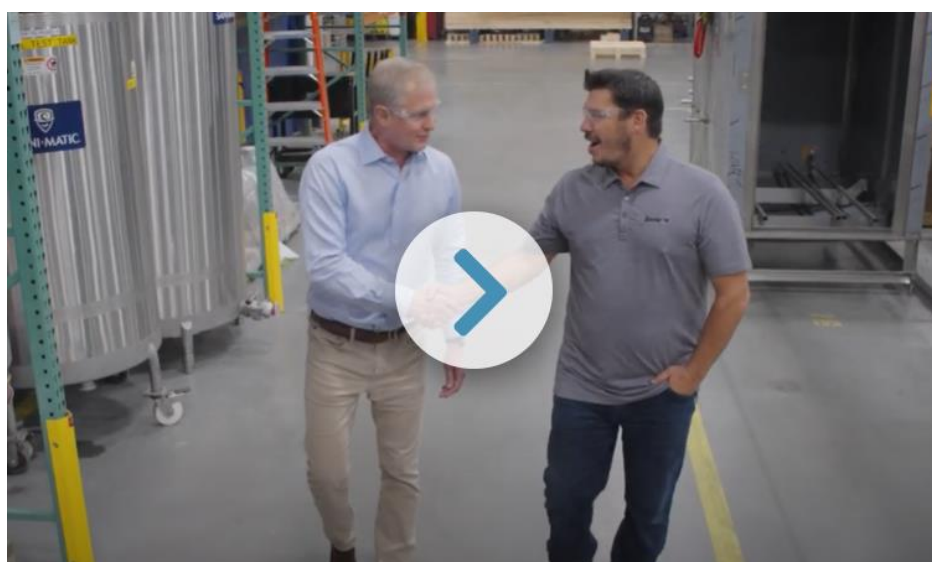
The road to the NCAA Championship in many ways mirrors a private equity partnership, and **only one word describes the journey: perseverance**. A successful tournament run requires dedication and commitment to excellence, creative problem solving, continual strategy refinement and foresight to capitalize on new opportunities.

Hamilton Robinson has supported winning teams and great companies for 40 years. Over the past four decades, our companies have persevered through multiple macro downturns, always fighting hard to create opportunities for growth and new avenues for our teams to be successful. After the COVID pandemic, our companies emerged stronger, more agile and better positioned as the markets re-opened. **As we look back through the decades our strategies to create value have been refined, proven and repeated** to create stronger partnerships with management, cultivate resilient company cultures and achieve growth through both organic and add-on acquisitions. **Here are a few replay highlights over our long history:**

- **1990s** – Partnered with a farm equipment company with 959 employees to professionalize the business. We executed 6 strategic add-on acquisitions and laid the foundation for what has become a NYSE listed company with over 25,000 employees.
- **2000s** – Transformed a one-factory plastic machinery business into a leading global supplier of highly-technical extrusion and converting systems serving the flexible packaging industry. We partnered with 80 management shareholders to grow the business from \$30 million to \$300 million in revenue.
- **2010s** – Partnered with a leading designer and manufacturer of food production equipment to expand the company into new end markets, establish the first employee equity ownership program, refine management's reporting, budget and working capital execution resulting in 39% EBITDA growth in 24 months.
- **2020s** – We believe our latest acquisitions are companies with "all-weather" earnings streams that are capitalizing on secular tailwinds including warehouse automation, tech-enabled business services, productivity enhancing solutions for manufacturers and traffic control systems that are laying the foundation for the future of smart grids and smart cities.

For 40 years **we have persevered by playing both offense and defense to drive value creation** in small companies across the US, never wavering on our path towards success. **We congratulate all the men and women in the NCAA tournament for their perseverance and commitment to excellence.**

Experience What It's Like To Partner With Us



ABOUT HAMILTON ROBINSON

Hamilton Robinson is a private equity firm based in Stamford, Connecticut, that invests in entrepreneur and family-owned companies or corporate divestitures with a dominant position in their niche sub-sectors of technical B2B services and highly engineered manufacturing with revenues of \$15 to \$200 million and earnings of \$3 to \$15 million. Founded in 1984, HRCP has completed over \$1.8 billion in transactions supporting over 80 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices and individuals in the United States and Europe. For more information visit www.hrco.com.

"Realizing the promise in small companies for decades"

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