


2023 YEAR IN REVIEW

Hamilton Robinson celebrates its 40th anniversary executing on its consistent investment strategy - partnering with leading middle market businesses to deploy a time-tested value creation playbook

2023 Highlights

Successful Portfolio Exit




Tanknology


Learn More 

6 Strategic Add-on Acquisitions

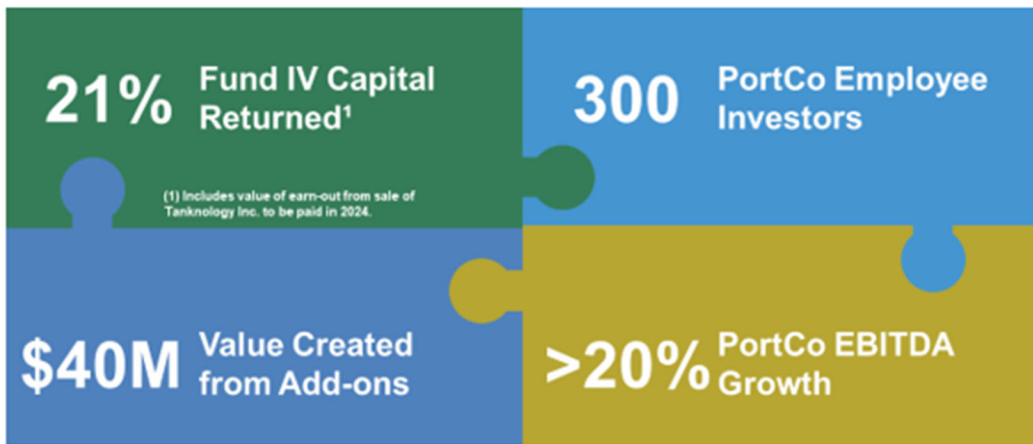




Matt Lison Joins Hamilton Robinson

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2023 by the Numbers



2024 Outlook

- ❖ Significant investment in process efficiency to create long-term value within our portfolio
- ❖ Attractive environment to execute strategic add-ons to expedite value creation
- ❖ Accelerated capital return as the Fund IV portfolio matures

HRCP Fund IV Exit - Tanknology

In June 2023, HRCP exited its investment in Tanknology, a leader in environmental compliance testing, inspection and fuel-quality solutions industries.

~71%
Revenue Growth

~100%
Adj. EBITDA growth

26
Employee Investors

Key Elements Underpinning Value Creation:

- ❖ Implemented strategic planning process and key performance indicators
- ❖ Improved employee retention to increase operational efficiency
- ❖ Optimized vehicle fleet to support growth and margin improvement
- ❖ Invested in proprietary IT systems to improve customer experience and efficiency
- ❖ Completed 3 strategic add-on acquisitions enhancing suite of capabilities and providing additional customer and geographic diversity

Strategic Add-on Acquisitions




Web processing roller and mechanical parts provider

 **October 2023**




Automation and systems integration services provider

 **July 2023**



Tank testing and compliance solutions provider

 **April 2023**



Employee screening services provider

 **February 2023**



Provider of waste transportation services

 **January 2023**



Automation and systems integration services provider

 **January 2023**

Investment Criteria

Portfolio Add-On Search

Meet Our Team

