

HAMILTON ROBINSON CAPITAL PARTNERS



HAMILTON ROBINSON CAPITAL PARTNERS COMES OUT OF THE GATE STRONG FOR 2023

May 5, 2023 - Stamford, CT - Hamilton Robinson Capital Partners completes its fourth add-on acquisition of the year with Tanknology's newest partner, <u>Northwest Tank and Environmental</u> <u>Services</u>. Northwest Tank, located in Woodinville, Washington will expand Tanknology's geographic density, add technician capacity and provide additional service offerings which enhance the company's world-leading suite of environmental compliance testing and inspection services.

Successfully managing the volatile and ever-changing macroeconomic environments has been Hamilton Robinson's Forte for almost 40 years, and our time-tested playbook has driven extraordinary outcomes in any economic climate. One of those plays is highly accretive add-on acquisitions which enable us to build better businesses and expand into new markets and product categories. Used strategically, add-ons are always a winning bet.

For those of us watching the Kentucky Derby this weekend and considering a wager, Forte has won 6 of his 7 lifetime starts. Win or lose at the Derby, Hamilton Robinson's ability to create value in small companies across the US has always put us in the winner's circle.



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> TO DISCUSS INVESTMENT OPPORTUNITIES PLEASE CONTACT: **Stephen Connor** sbc@hrco.com (203) 602-0011

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ABOUT TANKNOLOGY

Founded in 1988 and headquartered in Austin, TX, Tanknology is the world's largest provider of environmental compliance testing and inspection services at more than 85,000 petroleum fueling and storage facilities per year. Tanknology offers more than 30 compliance-related service offerings and holds 22 patents for leak detection and tank monitoring technology. For more information visit www.tanknology.com.

"Your compliance expert"



ABOUT HAMILTON ROBINSON

Hamilton Robinson is a private equity firm based in Stamford, Connecticut, that invests in entrepreneur and family-owned companies or corporate divestitures with a dominant position in their niche sub-sectors of technical B2B services and highly engineered manufacturing with revenues of \$15 to \$200 million and earnings of \$3 to \$15 million. Founded in 1984, HRCP has completed over \$1.8 billion in transactions supporting over 70 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information visit www.hrco.com.

"Realizing the promise in small companies for decades"

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