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HRCP Add-On Acquisition Interest



HAMILTON ROBINSON CAPITAL PARTNERS

Seeking add-ons with at least \$1mm in revenues and are a strategic fit

Cooking dad one with at least 42mm in revenues and are a strategie in				
Portfolio Company		<u>Business</u>	<u>Customers</u>	Add-on Focus
Sani-Matic Sun Prairie, WI		Designs and manufactures the broadest range of automated cleaning and sanitizing systems in the industry	Food and beverage, bio-pharma, nutraceuticals, personal care	Industrial cleaning equipment manufacturers, both clean in place (CIP) and clean out of place (COP)
WorkforceQA Salt Lake City, UT	DEPENDENT OF THE PERSON OF THE	Tech-enabled employee compliance solutions provider of drug and alcohol testing, physical exams, background checks, training and compliance	Regulated and safety-sensitive industries. Focus on aviation, trucking, logistics, rail with an interest in healthcare and professional services	Drug, alcohol, or disease testing; background checks; occupational therapy; and training and compliance services for regulated and safety sensitive markets
Signal Control Products Branchburg, NJ Souderton, Pennsylvania		A leading value-added distributor and solutions provider of signal control equipment used to manage intersections and roadways	Electrical contractors, counties and municipalities, DoT	Distributors of Traffic Signaling and Traffic Management Products
Zone 4 Orange, CA		Installers and servicers of fulfillment center and warehouse solutions including AS/RS, conveying, robotics, lighting, labeling, material handling and racking	Large retail, e-commerce, logistics, and grocery companies and system integrators	Installers and servicers of warehouse equipment including racking, conveying, robotics, lighting, labeling and material handling
Tanknology Austin, TX NJ, CA, OH, IL, MN		Leading fuel and chemical storage tank compliance testing and inspection services	All outlets in the fuel retail market including convenience stores, integrated oil companies, grocery/club and fleet operators	Storage tank testing, facilities, inspection and maintenance services for our existing customer base
American Roller Union Grove, WI IN, TN, SC, CT Shanghai, China		Leading provider of engineered services and industrial rollers including coverings, plasma coatings and core fabrication for web processing systems	Industrial businesses in the plastic film, foil, packaging, paper/tissue and metals industries	Roller resurfacing services, engineered roll design and production, and related services for web processing systems
PNE Longview, WA		Outsourced provider of a full suite of industrial services including industrial cleaning and maintenance services.	Industrial businesses in the pulp and paper, food processing and petroleum distribution industries in the Pacific Northwest.	Providers of Industrial cleaning and maintenance services, environmental remediation and emergency response.
GrayMatter Pittsburgh, PA		Leading operational and industrial technology provider, delivering data driven, process automation services and solutions	Manufacturers, food & beverage, industrial, water/waste-water	Technology oriented services and OT solutions including control systems integrators
Inspire Automation Indianapolis, IN Plover, WI		Designer and manufacturer of conveying and material handling solutions for the corrugated packaging industry	Large to mid-volume box manufacturers, corrugated converters and non-integrated box manufacturers	Labeling, stacking, die-cutting and material handling equipment for the corrugated packaging industry