



HAMILTON ROBINSON CAPITAL PARTNERS

Hamilton Robinson Capital Partners founded in 1984, is a lower-middle market private equity firm with decades of hands-on experience making control investments in US-based commercial service, distribution and specialty industrial manufacturing businesses. The Stamford, CT firm has completed over \$1.7 billion in transactions supporting over 70 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices and individuals in the U.S. and Europe.

COMPANY SIZE

- Revenues of \$15 - \$200 million
- EBITDA \$3 - \$15 million
- Add-Ons - Any size

INVESTMENT SIZE

- \$5 - \$50 million of equity

GEOGRAPHY

- Headquartered in US or Canada

FOCUS AREAS

- B2B Commercial Services
- Specialty Niche Manufacturing
- Industrial Technology/IIOT
- Process Equipment and Engineered Systems
- Specialty Chemicals and Materials
- Robotics, Material Handling and Factory Automation
- Value Added Industrial Distribution
- Technical, Testing and Measurement Equipment
- Environmental and Infrastructure Services
- Engineered Components and Instrumentation

TRANSACTION TYPES

- Ownership Transition of Family Businesses
- Management Buyouts
- Majority Recapitalization or Full Sale
- Corporate Divestiture
- ESOP Replacement
- Growth Capital
- Joint-Ventures

SOLUTIONS PROVIDED

- Liquidity for Estate Planning with Optional Re-investment
- Management Succession and Transition
- Development of Business Culture
- Lean Programs for Continuous Improvement & Waste Reduction
- Strategic Sourcing and Capital for Add-on Acquisitions
- Management Equity Incentive Programs

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CURRENT INVESTMENTS SEEKING ADD-ONS OF ANY SIZE



WorkforceQA | Salt Lake City, UT
A leading tech-enabled employee compliance solutions provider including drug and alcohol testing, physical exams, background checks, training and compliance



Signal Control Products | Branchburg, NJ
A leading value-added distributor and solutions provider of signal control equipment used to manage intersections and roadways



Zone 4 | Orange, CA
A leader in the installation of automated storage, retrieval and advanced material handling systems servicing the retail, e-commerce and grocery sectors



Tanknology | Austin, TX
A global leader in underground storage tank testing, inspection and compliance management serving the largest fueling station operators in the world



American Roller Company

American Roller Company | Union Grove, WI
A leading provider of engineered services and industrial rollers including coverings and plasma coatings for web processing systems



PNE LLC | Longview, WA
A leading provider of industrial services including cleaning, electrical maintenance, environmental remediation and emergency response



GRAYMATTER

GrayMatter LLC | Pittsburgh, PA
A leader in operational and industrial technology, delivering data driven, process automation solutions to optimize operations



Custom Engineered Wheels

Custom Engineered Wheels, Inc. | Baldwin, MS
North America's largest manufacturer of custom engineered, non-pneumatic wheels for lawn and garden products and wheelchairs



Inspire Automation | Indianapolis, IN
Designs and manufactures cutting edge graphics, advanced conveying and robotic material handling equipment for the corrugated industry



REPRESENTATIVE PAST INVESTMENTS

AGCO Corporation | GA

Agricultural equipment

Applied Process Solutions Inc. | OK

Oil and gas processing equipment

Black Clawson Converting Machinery, Inc. | NY

Plastic extrusion and converting systems

Davis-Standard, LLC | CT

Plastic extrusion and flexible packaging systems

Dexter Magnetic Technologies | IL

Magnet assemblies for aerospace, medical and industrial applications

The Fitzpatrick Company | IL

Particle processing equipment for pharmaceutical applications

GranQuartz | GA

Distributor of stone cutting and grinding equipment

Horizon Bradco | NY

Service provider and distributor of commercial and industrial food processing equipment

Magnatech International, Inc. | PA

Braiding and winding systems for high pressure hoses

MEGTEC Systems, Inc. | WI

Industrial and environmental air pollution control systems

Petresco International Inc. | TX

Upstream energy equipment

Sound Seal, Inc. | MA

Acoustical and noise control solutions

Trillion Digital Communications | AL

Broadband communication services

Unifiller Systems | Canada

Food production equipment

W-Technology Inc. | TX

Specialty connectors and cabling assemblies

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