



## HAMILTON ROBINSON CAPITAL PARTNERS

**Hamilton Robinson Capital Partners** founded in 1984, is a lower-middle market private equity firm with decades of hands-on experience making control investments in US-based commercial service, distribution and specialty industrial manufacturing businesses. The Stamford, CT firm has completed over \$1.6 billion in transactions supporting over 65 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices and individuals in the U.S. and Europe.

### COMPANY SIZE

- Revenues of \$15 - \$200 million
- EBITDA \$3 - \$15 million
- Add-Ons - Any size

### INVESTMENT SIZE

- \$5 - \$50 million of equity

### GEOGRAPHY

- Headquartered in US or Canada

### FOCUS AREAS

- B2B Commercial Services
- Specialty Niche Manufacturing
- Industrial Technology/IIOT
- Process Equipment and Engineered Systems
- Specialty Chemicals and Materials
- Robotics, Material Handling and Factory Automation
- Value Added Industrial Distribution
- Technical, Testing and Measurement Equipment
- Environmental and Infrastructure Services
- Engineered Components and Instrumentation

### TRANSACTION TYPES

- Ownership Transition of Family Businesses
- Management Buyouts
- Majority Recapitalization or Full Sale
- Corporate Divestiture
- ESOP Replacement
- Growth Capital
- Joint-Ventures

### SOLUTIONS PROVIDED

- Liquidity for Estate Planning with Optional Re-investment
- Management Succession and Transition
- Development of Business Culture
- Lean Programs for Continuous Improvement & Waste Reduction
- Strategic Sourcing and Capital for Add-on Acquisitions
- Management Equity Incentive Programs

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## CURRENT INVESTMENTS SEEKING ADD-ONS OF ANY SIZE



**WorkforceQA | Salt Lake City, UT**  
A leading tech-enabled employee compliance solutions provider including drug and alcohol testing, physical exams, background checks, training and compliance



**Signal Control Products | Branchburg, NJ**  
A leading value-added distributor and solutions provider of signal control equipment used to manage intersections and roadways



**Zone 4 | Orange, CA**  
A leader in the installation of automated storage, retrieval and advanced material handling systems servicing the retail, e-commerce and grocery sectors



**Tanknology | Austin, TX**  
A global leader in underground storage tank testing, inspection and compliance management serving the largest fueling station operators in the world



American Roller Company

**American Roller Company | Union Grove, WI**  
A leading provider of engineered services and industrial rollers including coverings and plasma coatings for web processing systems



**PNE LLC | Longview, WA**  
A leading provider of industrial services including cleaning, electrical maintenance, environmental remediation and emergency response



GRAYMATTER

**GrayMatter LLC | Pittsburgh, PA**  
A leader in operational and industrial technology, delivering data driven, process automation solutions to optimize operations



Custom Engineered Wheels

**Custom Engineered Wheels, Inc. | Baldwin, MS**  
North America's largest manufacturer of custom engineered, non-pneumatic wheels for lawn and garden products and wheelchairs



**Inspire Automation | Indianapolis, IN**  
Designs and manufactures cutting edge graphics, advanced conveying and robotic material handling equipment for the corrugated industry



## REPRESENTATIVE PAST INVESTMENTS

**AGCO Corporation | GA**

Agricultural equipment

**Applied Process Solutions Inc. | OK**

Oil and gas processing equipment

**Black Clawson Converting Machinery, Inc. | NY**

Plastic extrusion and converting systems

**Davis-Standard, LLC | CT**

Plastic extrusion and flexible packaging systems

**Dexter Magnetic Technologies | IL**

Magnet assemblies for aerospace, medical and industrial applications

**The Fitzpatrick Company | IL**

Particle processing equipment for pharmaceutical applications

**GranQuartz | GA**

Distributor of stone cutting and grinding equipment

**Horizon Bradco | NY**

Service provider and distributor of commercial and industrial food processing equipment

**Magnatech International, Inc. | PA**

Braiding and winding systems for high pressure hoses

**MEGTEC Systems, Inc. | WI**

Industrial and environmental air pollution control systems

**Petresco International Inc. | TX**

Upstream energy equipment

**Sound Seal, Inc. | MA**

Acoustical and noise control solutions

**Trillion Digital Communications | AL**

Broadband communication services

**Unifiller Systems | Canada**

Food production equipment

**W-Technology Inc. | TX**

Specialty connectors and cabling assemblies

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