



Hamilton Robinson Capital Partners

If you guessed hot dogs, you would be correct. There are 818 hot dogs consumed every second from Memorial Day to Labor Day. As we all look forward to the long weekend and the official kick-off to summer, here are a few more stats: Hats off to New York for being the first state to officially recognize Memorial Day back in 1873, Los Angeles was the top hot dog consuming city in 2020, and **people are expected to travel by plane this weekend almost 6 times more than in 2020.**

As we emerge from COVID, **it's important to remind your clients what an asset a private equity partner can be during these macro-disruptions.** Private equity is not reserved for the larger companies we all hear about in the news. Throughout 2020, PE firms partnered with 16,000 companies in the US and 86% of them were small businesses with fewer than 500 employees. Amidst all the uncertainty and instability, private equity continues to make long-term commitments to grow small companies across the U.S.

We have all depended upon supermarkets and our local grocery stores to supply us with our basic essentials and favorite comfort foods over the past year. **At Hamilton Robinson, we have partnered with great companies in the food and beverage equipment space.** We empower our management teams with equity ownership, bring additional operational resources to the business, increase transparency and develop a strong board of directors to act as a group of trusted advisors to our management teams. **Partnering with a private equity firm will better position a small company to fuel their post-COVID recovery and future growth.**

If you have **clients in the food and beverage equipment, service or distribution sectors considering a transition,** please feel free to contact us at any time at 203-602-0011 or email below.

Sincerely,

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ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners is a lower-middle market private equity firm focused on making control investments in North American-based commercial service, distribution, specialty industrial manufacturing, and industrial technology businesses. Founded in 1984 and based in Stamford, CT, HRCP has completed over \$1.6 billion in transactions supporting over 60 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information visit www.hrco.com.

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