



Hamilton Robinson Capital Partners

ACT - RECOVER - THRIVE

Are you and your clients practicing ART to take advantage of opportunities in 2021? 2020 fundamentally changed the way we live our lives and how companies operate. We experienced the fastest recession in US history and with the recent S&P shuffle, economists have predicted that only 50% of today's S&P 500 will survive to 2026! Those **businesses that are able to Act, Adapt and Recover will be the ones that Thrive** in 2021 and long into the future.

Hamilton Robinson has been around for over 35 years and, although we don't hold a crystal ball, we do know **it is always better to manage uncertainty through collaboration and partnerships**. We'd like to partner with you to sharpen your clients' competitive edge in 2021. We are looking to **partner with companies in the food and beverage equipment and services industries, headquartered in the US or Canada with EBITDA of at least \$3 million**. We are looking for strong management teams that are up to the challenges, constraints and ever-changing requirements for productivity and safety. The National Center for the Middle Market's 4Q20 Update allows your clients to benchmark their response and resiliency to the pandemic against their peers. Food Processing Magazine's most recent survey reveals 66% of manufacturers anticipate an increase in production and 41% expect to expand their plants or production lines.

We'd like to partner with your companies to build more resilient manufacturing and B2B service operations to **minimize the risk of going it alone in these uncertain times for business owners**. Please feel free to contact us at any time at 203-602-0011 or email below.

Sincerely,

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ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners is a lower-middle market private equity firm focused on making control investments in North American-based commercial service, distribution, specialty industrial manufacturing, and industrial technology businesses. Founded in 1984 and based in Stamford, CT, HRCP has completed over \$1.6 billion in transactions supporting over 60 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information visit www.hrco.com.

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