



## Hamilton Robinson Capital Partners

*"Just keep matriculating the ball down the field."  
-Hank Stram, Head Coach, Kansas City Chiefs*

50 years ago, the Chiefs won their last Super Bowl and their coach Hank Stram was the first coach to ever wear a microphone during the game. At Hamilton Robinson we are looking for similar companies, those willing to step out ahead of their peers, those willing to embrace new technologies and engineering techniques. If you are looking for an **investment partner to close deals, pay fees and matriculate earnings growth** we welcome the opportunity to speak with you.

### INVESTMENT CRITERIA

COMPANY SIZE	<b>Revenues of \$25 - \$200 million</b> EBITDA of at least \$3 million
INVESTMENT SIZE	\$5 - \$50 million of equity capital
TARGETED INDUSTRIES	<b>Commercial &amp; Industrial B2B Services</b> <b>Specialty Niche Manufacturing</b> <b>Industrial Technology (IIOT) &amp; Factory Automation</b> <b>Process Equipment and Machinery</b> <b>Specialty Chemicals</b> <b>Robotics &amp; Material Handling</b> <b>Flow Control and Filtration</b> <b>Value Added Industrial Distribution</b> <b>Technical Testing and Measurement Services</b> <b>Environmental and Pollution Control Equipment</b> <b>Specialty Packaging Equipment</b> <b>Highly Engineered Building Products</b> <b>Extrusion and Converting Systems</b> <b>High Performance Plastic and Rubber Products</b> <b>Highly Engineered Oil and Gas Production Equipment</b>
COMPANY ATTRIBUTES	<b>Niche Market Leaders</b> Branded Product or Service Headquartered in the US or Canada
INVESTMENT TYPES	Ownership Transition of Family Businesses Management Buyouts <b>Majority Recapitalization</b> or Full Sale Corporate Divestitures ESOP Replacement Growth Capital
SOLUTIONS PROVIDED	Liquidity for Estate Planning or Optional Re-Investment Management Transition and Succession Planning <b>Management Equity Incentive Program</b> Lean Programs for Continuous Improvement Sourcing and Capital for Add-On Acquisitions

For more information on Hamilton Robinson Capital Partners, visit [www.hrco.com](http://www.hrco.com).

Sincerely,

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### ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners is a lower-middle market private equity firm focused on making control investments in North American-based commercial service, distribution, specialty industrial manufacturing, and industrial technology businesses. Founded in 1984 and based in Stamford, CT, HRCP has completed over \$1.6 billion in transactions supporting over 55 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information visit [www.hrco.com](http://www.hrco.com).

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