



# HAMILTON ROBINSON CAPITAL PARTNERS

**Hamilton Robison Capital Partners** founded in 1984, is a lower-middle market private equity firm with decades of hands-on experience making control investments in US-based commercial service, distribution and specialty industrial manufacturing businesses. The Stamford, CT firm has completed over \$1.5 billion in transactions supporting over 55 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices and individuals in the U.S. and Europe.

## COMPANY SIZE

- Revenues of \$15 - \$200 million
- EBITDA \$3 - \$15 million

## INVESTMENT SIZE

- \$5 - \$50 million of equity

## GEOGRAPHY

- Headquartered in US or Canada

## FOCUS AREAS

- B2B Commercial Services
- Specialty Niche Manufacturing
- Industrial Technology/IIOT
- Process Equipment and Engineered Systems
- Specialty Chemicals and Materials
- Robotics, Material Handling and Factory Automation
- Value Added Industrial Distribution
- Technical, Testing and Measurement Equipment
- Environmental and Infrastructure Services
- Engineered Components and Instrumentation

## TRANSACTION TYPES

- Ownership Transition of Family Businesses
- Management Buyouts
- Majority Recapitalization or Full Sale
- Corporate Divestiture
- ESOP Replacement
- Growth Capital
- Joint-Ventures

## SOLUTIONS PROVIDED

- Liquidity for Estate Planning with Optional Re-investment
- Management Succession and Transition
- Development of Business Culture
- Lean Programs for Continuous Improvement & Waste Reduction
- Strategic Sourcing and Capital for Add-on Acquisitions
- Management Equity Incentive Programs

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## CURRENT INVESTMENTS SEEKING ADD-ONS OF ANY SIZE



American Roller Company

**American Roller Company | Union Grove, WI**  
A leading provider of engineered services and industrial rollers including rubber and urethane coverings, plasma coatings and core fabrication for web processing systems



**PNE LLC | Longview, WA**  
A leading provider of industrial services including cleaning, electrical maintenance, environmental remediation and emergency response, process automation/control solutions and specialty construction services



GRAYMATTER

**GrayMatter LLC | Pittsburgh, PA**  
A leader in operational and industrial technology, delivering data driven, process automation solutions to optimize operations for leading North American industrial companies



**Custom Engineered Wheels, Inc. | Baldwin, MS**  
North America's largest manufacturer of custom engineered, non-pneumatic wheels for lawn and garden products and wheelchairs



**Inspire Automation | Indianapolis, IN**  
Designs and manufactures cutting edge graphics, advanced conveying and robotic material handling equipment for the corrugated and folding carton industries



**Horizon Food Equipment, Inc. | Schenectady, NY**  
A leading service provider and distributor of commercial and industrial food processing equipment



## REPRESENTATIVE PAST INVESTMENTS

**AGCO Corporation | GA**  
Agricultural equipment

**All Island Media Inc. | NY**  
Marketing services

**Applied Process Solutions Inc. | OK**  
Oil and gas processing equipment

**Black Clawson Converting Machinery, Inc. | NY**  
Plastic extrusion and converting systems

**Davis-Standard, LLC | CT**  
Plastic extrusion and flexible packaging systems

**Dexter Magnetic Technologies | IL**  
Magnet assemblies for aerospace, medical and industrial applications

**The Fitzpatrick Company | IL**  
Particle processing equipment for pharmaceutical applications

**GranQuartz | GA**  
Distributor of stone cutting and grinding equipment

**Magnatech International, Inc. | PA**  
Braiding and winding systems for high pressure hoses

**MEGTEC Systems, Inc. | WI**  
Industrial and environmental air pollution control systems

**Petresco International Inc. | TX**  
Upstream energy equipment

**Sound Seal, Inc. | MA**  
Acoustical and noise control solutions

**Trillion Digital Communications | AL**  
Broadband communication services

**Unifiller Systems | Canada**  
Food production equipment

**W-Technology Inc. | TX**  
Specialty connectors and cabling assemblies

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