



HAMILTON ROBINSON CAPITAL PARTNERS

Hamilton Robison Capital Partners founded in 1984, is a lower-middle market private equity firm with decades of hands-on experience making control investments in US-based commercial service, distribution and specialty industrial manufacturing businesses. The Stamford, CT firm has completed over \$1.3 billion in transactions supporting over 50 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices and individuals in the U.S. and Europe.

COMPANY SIZE

- Revenues of \$15 - \$200 million
- EBITDA \$3 - \$15 million

INVESTMENT SIZE

- \$5 - \$50 million of equity

GEOGRAPHY

- Headquartered in US or Canada

FOCUS AREAS

- B2B Commercial Services
- Specialty Niche Manufacturing
- Industrial Technology/IIOT
- Process Equipment and Engineered Systems
- Specialty Chemicals and Materials
- Robotics, Material Handling and Factory Automation
- Value Added Industrial Distribution
- Technical, Testing and Measurement Equipment
- Environmental and Infrastructure Services
- Engineered Components and Instrumentation

TRANSACTION TYPES

- Ownership Transition of Family Businesses
- Management Buyouts
- Majority Recapitalization or Full Sale
- Corporate Divestiture
- ESOP Replacement
- Growth Capital
- Joint-Ventures

SOLUTIONS PROVIDED

- Liquidity for Estate Planning with Optional Re-investment
- Management Succession and Transition
- Development of Business Culture
- Lean Programs for Continuous Improvement & Waste Reduction
- Strategic Sourcing and Capital for Add-on Acquisitions
- Management Equity Incentive Programs

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CURRENT INVESTMENTS SEEKING ADD-ONS OF ANY SIZE



PNE LLC | Longview, WA

A leading provider of industrial services including cleaning, electrical maintenance, environmental remediation and emergency response, process automation/control solutions and specialty construction services



GrayMatter LLC | Pittsburgh, PA

A leader in operational and industrial technology, delivering data driven, process automation solutions to optimize operations for leading North American industrial companies

GRAYMATTER

Unifiller Systems | British Columbia, Canada

Designs and manufactures portioning depositors, food pumping, and cake decorating equipment used by bakeries, industrial food production facilities and foodservice providers worldwide

UNIFILLER™



Custom Engineered Wheels, Inc. | Warsaw, IN

North America's largest manufacturer of custom engineered, non-pneumatic wheels for lawn and garden products and wheelchairs



Inspire Automation | Plover, WI

Designs and manufactures cutting edge graphics, advanced conveying and robotic material handling equipment for the corrugated and folding carton industries



Horizon Food Equipment, Inc. | Schenectady, NY

A leading service provider and distributor of commercial and industrial food processing equipment

Sound Seal, Inc. | Agawam, MA

Designer and manufacturer of acoustical and noise control solutions for industrial and architectural applications



REPRESENTATIVE PAST INVESTMENTS

AGCO Corporation | GA

Agricultural equipment

All Island Media Inc. | NY

Marketing services

Applied Process Solutions Inc. | OK

Oil and gas processing equipment

Black Clawson Converting Machinery, Inc. | NY

Plastic extrusion and converting systems

Davis-Standard, LLC | CT

Plastic extrusion and flexible packaging systems

Dexter Magnetic Technologies | IL

Magnet assemblies for aerospace, medical and industrial applications

The Fitzpatrick Company | IL

Particle processing equipment for pharmaceutical applications

GranQuartz | GA

Distributor of stone cutting and grinding equipment

Magnatech International, Inc. | PA

Braiding and winding systems for high pressure hoses

Maloney Industries Inc. | Canada

Oil and gas production equipment

MEGTEC Systems, Inc. | WI

Industrial and environmental air pollution control systems

Petresco International Inc. | TX

Upstream energy equipment

Trillion Digital Communications | AL

Broadband communication services

W-Technology Inc. | TX

Specialty connectors and cabling assemblies

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