



Hamilton Robinson Capital Partners

According to the KPMG US CEO Outlook 2016 report, over **65% of US CEO's agreed that the next three years will be more critical to their businesses than the last fifty years.** They also revealed why:

- 86% are concerned about how to keep up with the differing wants and needs of millennials.
- 65% will pursue a collaborative growth strategy that includes external partnerships and alliances. Organic growth fell behind to 60%.
- 30% indicated that they will be transforming their companies into significantly different entities during the next three years.

What's more, the Center for Family Businesses estimates that 40.3% of family business owners plan to retire by the end of 2017. Some will pass their businesses on to their children, but **many will sell their businesses through firms like yours. Are you ready for that challenge?**

Just investing money in these companies will not solve this dilemma. **Beyond capital, Hamilton Robinson brings a focus on the biggest asset of all - people.** Our investment approach provides broad equity ownership, solicits employee input to drive Lean continuous improvement, identifies and places the right skills in the right job, and provides the needed connections and proven experience to drive growth in smaller, middle-market companies. It's this **proven strategy of taking the right actions...at the right time...and in the right order that will enable our partner companies to address the challenges of the next three years.**

If you are looking for a reliable partner in these uncertain times, who can provide relentless focus and proven execution, we would welcome the opportunity to do business together in 2017.

ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. The firm has maintained its singular focus on this dynamic market to become a valued resource for equity capital and growth strategies for small businesses. Based in Stamford, CT, the firm has completed over \$1.3 billion in transactions supporting 48 companies. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information, visit www.hrco.com.

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