



## Hamilton Robinson Capital Partners

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As we all enjoy the last few days of summer, we are reminded of the vast opportunities the United States holds for all of us and wish a **Happy 100th Birthday to our US National Park Service**. A record setting 305 million visitors in 2015 enjoyed the foresight of our past political leaders who established the parks and the grandeur of our natural wonders.

**We also see a lot of key opportunities in the US industrial sectors.** According to World's Top Exports here is how they rank:

1. **Machines, engines, pumps** - \$205.8 billion, 13.7% of total exports
2. **Electronic Equipment** - \$169.8 billion, 11.3% of total exports
3. **Aircraft/Spacecraft** - \$131.1 billion, 8.7% of total exports
4. **Vehicles** - \$127.1 billion, 8.4% of total exports
5. **Oil** - \$106.1 billion, 7.1% of total exports

And here are the **states that pulled in the top grades** according to the 2016 Manufacturing and Logistics Report Card:

1. **Indiana** - leading the nation in manufacturing job growth
2. **Iowa** - advanced manufacturing is the state's largest business sector
3. **Kentucky** - capital investment in manufacturing hit \$4.2 billion
4. **Michigan** - they have more engineers per capita than any other state
5. **South Carolina** - in the last 5 years they added 74,000 new jobs in advanced manufacturing

Any of these answers surprise you? **US manufacturing is truly another enduring American success story!** These statistics offer us an in depth view of where key opportunities may lie both geographically and by industry category. Looking at this data, a number of the leading export categories have multi-tiered supply chains that **include many small manufacturers all striving to grow in a highly competitive market - a sector where we have been very successful.** And the rural nature of the leading manufacturing states suggests the possibility of **more family owned businesses seeking a strong partner to help them reach the next level.**

So if any of these areas fit companies you know, we would welcome the opportunity to speak with you.

### ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. The firm has maintained its singular focus on this dynamic market to become a valued resource for equity capital and growth strategies for small businesses. Based in Stamford, CT, the firm has completed over \$1.3 billion in transactions supporting 48 companies. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information, visit [www.hrco.com](http://www.hrco.com).

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