



HAMILTON ROBINSON CAPITAL PARTNERS

As we all settle back into our morning work routines who would have guessed it...chicken and coffee? A recent study of the most popular fast food chains crowned Chick-Fil-A as having the best tasting coffee. As you enjoy your cup of joe IndustryWeek just released another surprising result from its 2015 50 Best US Manufacturers and **Polaris Industries' transportation equipment beat Apple Inc.** to capture the #1 spot.

At Hamilton Robinson we believe there is a lot to like in the manufacturing sector. The economy continues to improve, new orders for manufacturing durable goods increased 2% in July and unemployment dropped in August to just over 5%. **We're seeing strong opportunities in middle market manufacturing for leading companies to capture additional market share.** Alan Kestenbaum, CEO of Globe Specialty Metals recently published an article that offers a blueprint for US manufacturing growth:

- **First, tighten up financial practices**
- **Refocus the business on its core competencies**
- **Listen to people...it's where you find opportunities and new ideas**
- **Invest in production and control processes**
- **Build a common culture...compensate people for success**
- **Intelligent acquisitions do not need to be followed by widespread workforce changes**

Hamilton Robinson has been successfully following this blueprint for over 30 years. These are the key attributes of our investment program and the companies we partner with - because they work. Axial Markets recently offered **a blueprint to increase your success with business owners** with the five key reasons CEOs don't want to talk to you and how to convince them otherwise.

Now is the best time of the year to jump start your business with the right partners who bring the right vision and strengths to the deal

ABOUT HAMILTON ROBINSON

Hamilton Robison Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. The firm has maintained its singular focus on this dynamic market to become a valued resource for equity capital and growth strategies for small businesses. Based in Stamford, CT, the firm has completed over \$1.3 billion in transactions supporting 43 companies. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information, visit www.hrco.com.