



Hamilton Robinson Capital Partners

As most of us in the Northeast just experienced our first summer heat wave, we were reminded how lucky we are to access cold water on tap with the turn of a knob! But consider this fact - **the average person in the US pays 2-3 times for cable and internet what they pay for clean, potable water.**

If your water bill rivaled your cable bill and budget decisions had to be made, how difficult would it be to make the call between the two? The decision seems obvious, but our culture pushes the need for Netflix or Showtime almost as much as it does the need for eight glasses of clean H2O daily. Culture drives business as much as it does daily life, and **Hamilton Robinson understands how important it is to align culture with business goals. The right combination creates a solid bedrock for successful adaptation;** the wrong mix or a failure to support vital company culture reduces morale, productivity, revenue and ultimate success.

As we turn our lights off for 1 hour today to participate in the latest world-wide social media energy conservation movement, we are also reminded that **in times of great change, it's important to choose a good partner. Hamilton Robinson has been around for over 30 years with one focus, to build a stronger future for your clients' businesses.** We're looking to partner with companies in the **technical services, value-added distribution or manufacturing sectors** that see the value in culture. If you have clients that have excelled at creating a strong company culture tied to their business goals, we welcome the opportunity to explore the deal process with you.

ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. The firm has maintained its singular focus on this dynamic market to become a valued resource for equity capital and growth strategies for small businesses. Based in Stamford, CT, the firm has completed over \$1.3 billion in transactions supporting 48 companies. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information, visit www.hrco.com.

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