



Realizing the promise in small companies for decades

June 2018





Hamilton Robinson Capital Partners, a lower-middle market private equity firm located in Stamford, CT, continues its 30-year history of making control investments in the industrial space.

Our most recent acquisitions highlight our increasing focus in the industrial technology and industrial services sectors.

PNE - Industrial Services

A leading provider of industrial services including cleaning, environmental remediation, emergency response, electrical maintenance and process automation/control solutions.

GrayMatter - Industrial Technology

A leader in operational and industrial technology, delivering data driven, process automation solutions to optimize operations for leading North American industrial companies.

Unifiller - Specialty Manufacturer

A leading designer and manufacturer of state-of-the-art equipment serving the commercial baking and industrial food production industries.

FOCUS AREAS

B2B Services Robotics, Material Handling & Factory Automation

Specialty Manufacturing Test & Measurement Equipment

Process Equipment Specialty Chemicals & Materials

Industrial Technology Engineered Components

TRANSACTION TYPES

Ownership Transition of Corporate Divestitures Family/Founder Businesses

Management Buyouts ESOP Replacement

Majority Recapitalizations Growth Capital

GEOGRAPHY

Headquartered in the US or Canada

SIZE

EBITDA \$3-\$15 million (platform) EBITDA > \$0 (add-on)





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OPPORTUNITIES
PLEASE CONTACT:
Jim Parmelee

jpp@hrco.com or

- 01

Steve Connor

sbc@hrco.com (203) 602-0011

GET TO KNOW HAMILTON ROBINSON



ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. The firm has maintained its singular focus on this dynamic market to become a valued resource for equity capital and growth strategies for small businesses. Based in Stamford, CT, the firm has completed over \$1.3 billion in transactions supporting over 50 companies. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information visit www.hrco.com.

Past performance is not indicative of future results. These materials are for informational purposes only and do not constitute an offer to sell or a solicitation of an offer to buy any securities. Such offers will be made only pursuant to confidential offering documents. These materials are in no way a substitute for review of those materials. Current and prospective investors should carefully read the relevant offering documents, including the "Risk Factors" section therein before making any investment decision. Investment in a private fund involves a high degree of risk and is suitable only for sophisticated investors. The companies presented here are a number of companies in which Hamilton Robinson and its predecessor has invested in since 1984. For a complete list of investments, please visit www.hrco.com.